

SEPTEMBER 2007

New Independent Money Management Firm Opens in Chapel Hill

A new independent money management firm has opened in Chapel Hill. Hamilton Point Investment Advisors, LLC principals Andrew C. Burns and Richard S. Woods are veteran financial professionals and provide client services out of the firm's headquarters in Chapel Hill, N.C. as well as an office in Clinton, N.Y. Burns, the firm's Chief Investment Officer, has been managing investment portfolios for high net worth individuals and not-for-profits organizations for over fifteen years. After graduating from Hamilton College, he worked for Irving Trust Company in New York and was later with Wachovia in Winston-Salem and Wheat First Securities in Richmond, Virginia, where he built a loyal client base, particularly among owners of small to medium size privately held businesses.

Woods is a Charlotte native and a graduate of Duke's Fuqua School of Business and its Trinity School of Arts and Sciences. He has worked in investment banking in North Carolina and Georgia. He recently served as Senior Manager of Finance and Deal Analysis for CNN Worldwide in Atlanta, Georgia. Prior to that, he worked as an Associate with Chatham Capital, a mezzanine investment firm and with Soles Brower Smith & Co. in Greensboro, N.C.

Hamilton Point conducts original, in-house research into economic trends and the financial statements of public companies. It invests in individually purchased bonds, stocks and funds for investors with a minimum targeted investment portfolio of \$1 million who want to personally know and have regular interaction with their money manager. Hamilton Point's diversified strategy employs

equity investment indicators such as strong management, balance sheet / debt capacity and a favorable comparison of public valuation with Hamilton Point's proprietary analysis of a "going private" value.

"Our firm's trademark is quality combined with diversification," explains CEO Burns. "Our portfolio management experience and our combined backgrounds in investment banking prove invaluable when determining which companies our clients should invest in. And, as an independent investment boutique, we are able to screen for only the highest quality holdings on behalf of clients, without any conflicts of interest. Our strategy is particularly attractive to CEO's and owners of private businesses who are sensitive to how important discipline is when it comes to valuing equities."

Hamilton Point offices are located at 120 Timberhill Place in Chapel Hill. Appointments can be scheduled by calling (877) 636-3765. In addition, visitors to the firm's website, www.hamiltonpoint.com, can read past investment alerts and elect to receive future issues of client newsletters.

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